



SALES RESPONSIBILITY BY REGION 10-15-2019

Matt Seifert, VP West Division

California
Hawaii
New Mexico

Tabitha Alger, California Region Manager

California
Arizona

Ryan Summers, NO CA Region Manager

Northern CA

Jeff Berg, Pacific Northwest Region Manager

Alaska
Idaho
Montana
Oregon
Utah
Washington

Sandra Hinkelbein, Nevada Region Manager

Nevada

Joe Aiello, VP Southeast Division

Alabama
Caribbean
Georgia
Tennessee

Michelle Boyle, Florida Region Manager

Florida

Keith Collora, Mid-Atlantic Region Manager

Maryland & Montgomery Cty MD
Virginia
Washington D.C
West Virginia

Open, Southeast Region Manager

North Carolina
South Carolina

Phillip Piranio, VP Northeast Division

Delaware
Pennsylvania

Henry Lavado, Tri-State Region Manager

New York
New Jersey
Connecticut

Rick Proctor, New England Region Manager

Maine
Massachusetts
New Hampshire
Rhode Island
Vermont

John Matthews, VP Central Division

Colorado
Indiana
Iowa
Kansas
Minnesota
Mississippi
Missouri
Nebraska
North Dakota
South Dakota
Wisconsin
Wyoming

Dawn Grana, Illinois Region Manager

Illinois

Robert Dalic, Mid-East Region Manager

Kentucky
Michigan
Ohio

Frank Howard, Gulf Region Manager

Texas
Louisiana
Oklahoma
Arkansas

Open, Central Division Chains

Open, VP National Chain Manager

Mark Wine Group

National Accounts On-Premise

Mark Gmur
Jeff Scott